

ERP

CRM

IT Services

Accounting

Consulting

fidobe

THE EFFICIENCY PARTNER

[www.fidobe.com](http://www.fidobe.com)

## CEO's Message

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At Fidobe Solutions, we help businesses simplify operations and scale with clarity. Our focus is on building practical solutions that drive real impact. We believe in clear thinking, strong execution, and long-term value. Every step forward is intentional, measured, and built to last.





***"Growth is not accidental.  
It is Engineered.  
At Fidobe,  
We Engineer Growth"***

***Varun Behal***  
Chief Executive Officer



# Company Snapshot

An efficiency-driven digital transformation partner delivering ERP and IT excellence

 <b>2019</b> <b>Founded</b> Years of expertise and growth	 <b>50+</b> <b>Clients Served</b> Global reach across multiple industries.
 <b>100+</b> <b>Projects Delivered</b> Successful implementations and support.	 <b>5+</b> <b>Core Service Areas</b> Specialized in ERP and IT services.



ABOUT THE COMPANY

# Who We Are

Fidobe Solutions helps businesses simplify operations through **ERP and IT systems**, enabling better efficiency, scalability, and control.

## 🎯 Focus Area

- ✓ Efficiency
- ✓ Scalability
- ✓ Control

## ❤️ Focus Area

- ✓ Innovation
- ✓ Integrity
- ✓ Partnership



# Mission & Vision



## Vision

*"Partnering for a Smarter Future."*

We aim to lead globally by helping businesses thrive with cutting-edge technology, lasting partnerships, and exceptional service.



## Mission

*"Turning Innovation into Impact."*

We empower businesses with smart ERP and IT solutions, seamless integration, and expert support to drive growth and efficiency.

# Why Fidobe

## End-to-End Solutions

Complete ERP and IT support under one roof, from strategy to implementation.

## Industry Expertise

Solutions tailored to operational realities and specific industry challenges.

## Scalable Systems

Built to support business growth and complexity without compromising performance.

## Strong Support

Reliable post-implementation support and continuity for long-term success.

## Certified Partner

Strong platform expertise and implementation capability backed by certifications.



# Our Service Portfolio



## ERP Implementation

Streamlining operations with robust ERP systems.



## Accounting Solutions

Precision-driven financial management tools



## IT Infrastructure

Building the foundation for digital excellence.



## Managed Services

Reliable ongoing support and maintenance.



## IT Consultancy

Strategic guidance for digital transformation.



## Business Consulting

Optimizing processes for growth and efficiency.

fidobe

odoo  
Gold Partner



INTUIT  
quickbooks

Sage

## One Partner. Every ERP Solution.

From strategy to AI implementation, customization to support, we power your business with seamless, scalable, and future ready solutions.

Project Projects Tasks Reporting Configuration

New Projects ⚙️

Search... 1-9 /

- ★ **AGR - S00076 - Sales Order**  
Deco Addict  
11/20/2023 → 01/15/2024  
12 Tasks 1/2 -202:00
- ★ **Office Design**  
YourCompany, Joel Willis  
10/09/2023 → 12/22/2023  
External  
19 Tasks 1/3
- ★ **Renovations**  
10/11/2023 → 12/06/2023  
Experiment Internal  
4 Tasks
- ★ **Research & Development**  
Internal  
10 Tasks
- ☆ **After-Sales Services**  
3 Services
- ☆ **DECO - S00078 - Sales Order**  
Deco Addict  
12/11/2023 → 12/25/2023  
2 Tasks 16:00
- ☆ **DOC - S00075 - Renovation Architect**
- ☆ **DPC - S00077 - Sales Order**
- ☆ **Field Service**

# Odoo – Integrated ERP System

Full-cycle ERP implementation and process optimization.

## What It Powers

- End-to-end business operations across departments
- Integrated workflows from sales to finance to delivery
- Centralized data and process automation
- Custom ERP setup tailored to business needs

## Business Impact

- Eliminates disconnected systems and manual work
- Improves visibility and control across operations
- Increases efficiency through automation
- Scales seamlessly with business growth



# Zoho: Connected Ecosystem

A flexible suite of cloud applications that connects sales, finance, and operations.

## What It Connects

- Sales, finance, HR, and operations in one ecosystem
- Multiple business apps working together seamlessly
- Teams, data, and processes across departments
- Cloud-based tools with real-time collaboration

## Business Impact

- Removes data silos across systems and teams
- Improves productivity and cross-team alignment
- Reduces dependency on multiple vendors
- Enables flexible scaling as business evolves



# QuickBooks: Story Flow

A simplified financial workflow from transaction to insight.

## What It Simplifies

- Invoicing, expenses, and VAT management
- Financial tracking and reporting workflows
- Day-to-day accounting operations
- Multi-user financial access and controls

## Business Impact

- Real-time visibility into financial performance
- Faster and more accurate decision-making
- Reduced manual errors and accounting effort
- Supports growth with scalable financial systems



# Sage: Structured Control

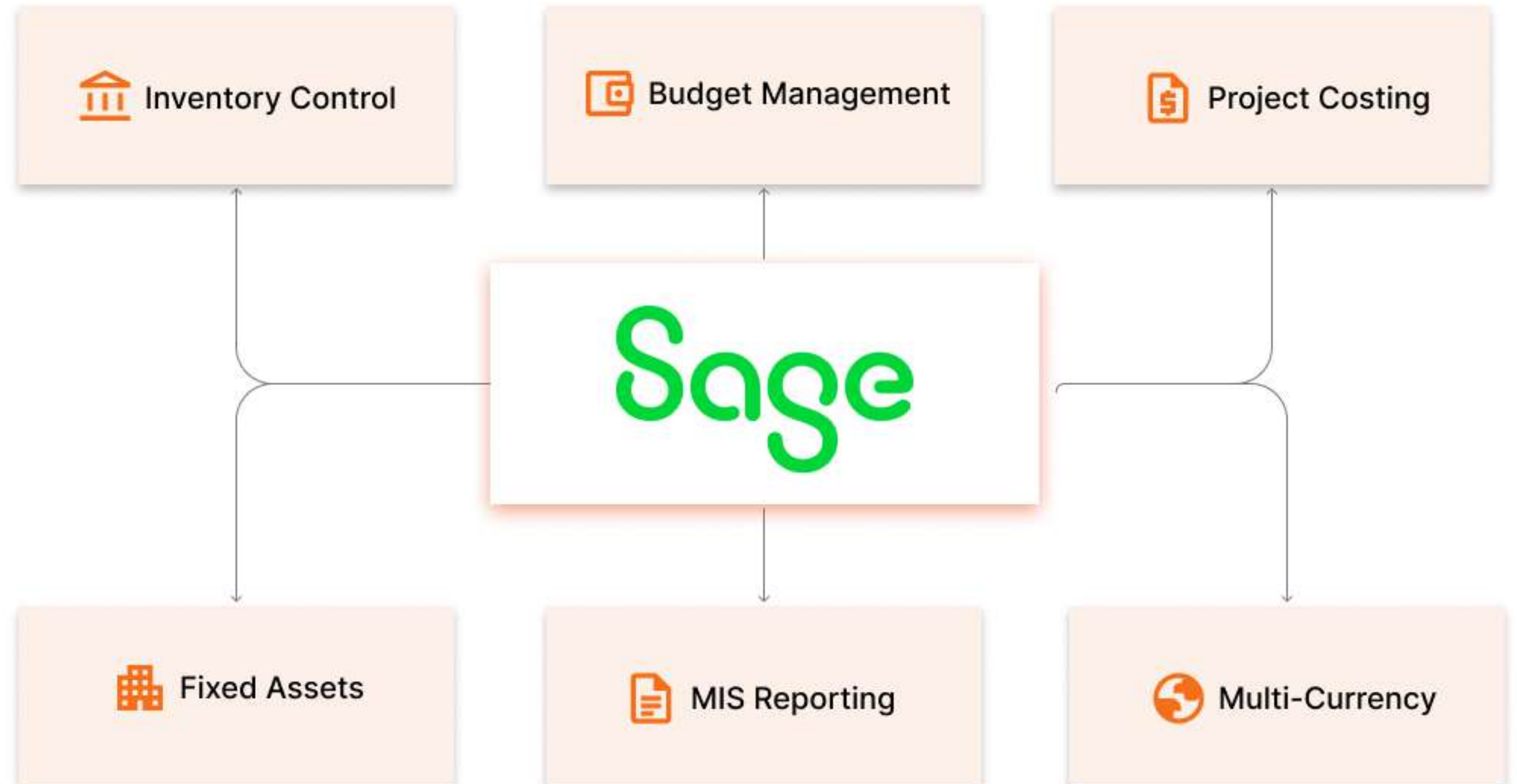
A powerful accounting system built for financial control, accuracy, and business growth.

## What It Solves

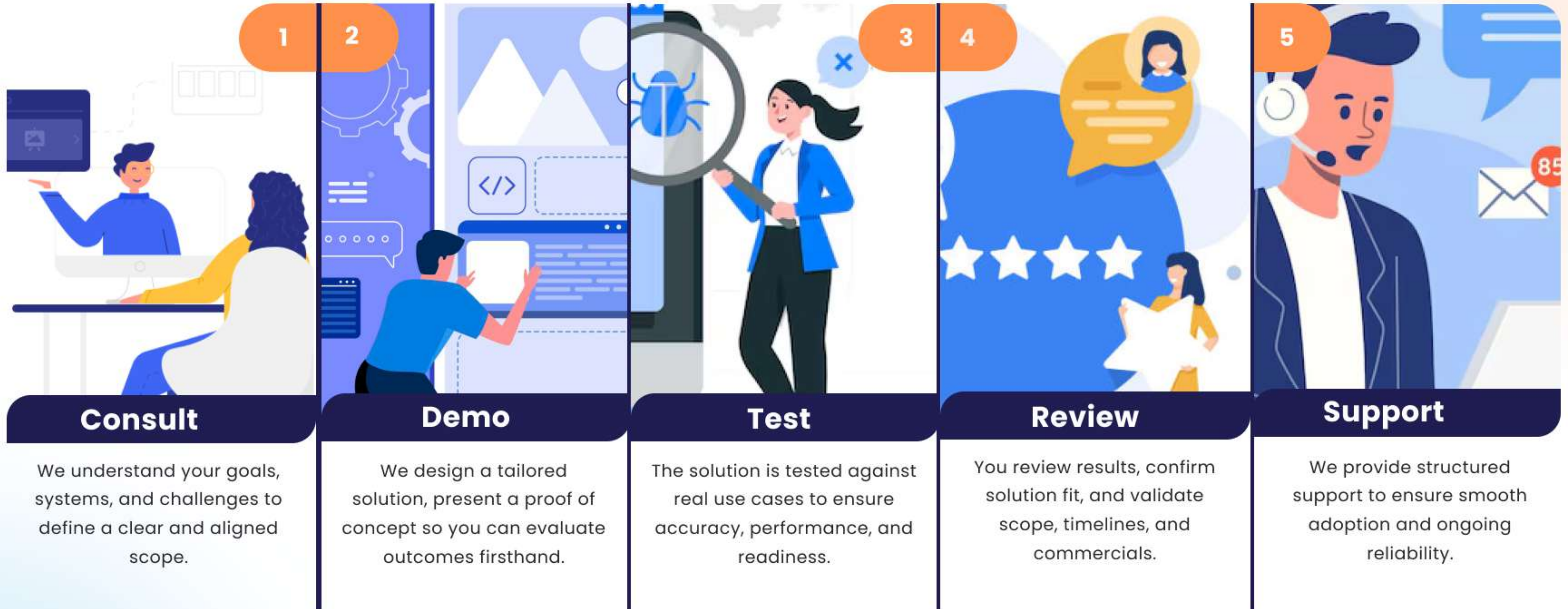
- High-volume financial data management
- Budgeting, costing, and department tracking
- Multi-currency and compliance requirements
- Structured financial reporting and control

## Business Impact

- Strong financial control across business units
- Clear profitability tracking for projects
- Better decision-making through detailed reporting
- Reliable system for growing operational complexity



# Path to Performance



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# Managed IT Services

Reliable infrastructure, support, and security for your business.



## IT Infrastructure Setup

Comprehensive setup of servers, networks, and strategic deployment.



## AMC & Support

Ongoing maintenance and priority technical support for business continuity



## Security & Monitoring

Proactive protection and 24/7 monitoring to safeguard your digital assets.

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# IT Consultancy

Strategic guidance to align technology with your business goals.



**Strategic IT Planning** – Align technology roadmap with business growth and ROI



**Proactive Support & AMC** – Continuous monitoring, maintenance, and priority support



**Infrastructure Architecture** – Design secure, scalable, high-performance systems



**Cybersecurity** – Protect data with advanced security and threat prevention



**System Integration** – Connect ERP, CRM, and tools into one unified ecosystem



**Continuous Optimization** – Improve performance through ongoing upgrades & insights

# Client References

Trusted by leading organizations across various industries.





# Business Impact

Turning digital transformation into measurable performance gains

**30–50%**

## Efficiency Improvement

Optimized workflows and automated processes.

**20%**

## Cost Reduction

Reduced operational overhead and waste.

**Real-Time**

## Insights

Better control and visibility across functions.

**Faster**

## Decision Making

Data-driven strategies for business growth.

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# Start Your Efficiency Journey

Let's build a smarter, scalable system for your business

[Book a Consultation](#)

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